



Marie Pierre-Louis

Trainer
Plantation, FL
Southeast Region

Marie's Career Path

1988 – Medical Assistant in Doctor's Office

2003 – PSR I

2003 – PSR II Site Lead

2006 – Trainer

“I like interacting with employees, because I've been in their shoes. I understand their jobs, their frustrations, and what they need to learn. I let new hires know I was a PSR. Many are surprised because they didn't know I could do draws. If I go to a PSC to train on an error, PSRs may think I'm going to be hard on them, but when they see that I'm there to help and not to tell them what to do, we learn together.”

Career Path Story: **Marie Pierre-Louis**

Words of Wisdom

Marie is working in a position she didn't set out to pursue. And yet, she says, “I've been with the company for thirteen years, and I love it.”

Take inspiration from Marie's journey:

- If people see your potential, believe them and take a risk.
- There will be skills that challenge you. Take on the challenge anyway.
- Be knowledgeable about the company you are working for.
- Be approachable.
- Be prepared. Get some leadership and management education.
- Learn from others. Pay attention to people. Get a sense of them and see how you can develop a conversation with them.
- Talk to the person you report to; you will learn a lot.
- Remember that we work for a great company with opportunities to advance. Take them!

Marie's Personal Path

Marie attended college in pursuit of a nursing career, but life took a turn and she worked as a medical assistant for fifteen years. While working as a medical assistant, she noticed a neighboring office used Quest Diagnostics, so she asked why. The nurse told her that Quest was efficient and they got their results on time, so Marie switched her doctor to Quest. When the doctor finally decided to retire at the age of 87, Marie applied with Quest because she was already familiar with preparing samples for them.

Marie went to work at a busy PSC that saw 240 patients a day. It was a big change from working in a doctor's office where she did about ten draws a day along with many other duties, but Marie excelled. Within just three months, she was the site lead, and three years later, when her supervisor saw her potential and sensed she was ready for greater challenges, she applied to be a trainer.

Marie credits former supervisors, Juan Carlos Beltran and Carlos Vina, with inspiring her to believe in herself and to advance her career. She explains: “I had to believe in myself and listen to advice. If someone sees that I am good at something, I take their word for it and believe that I can do it, even if I do not see it myself.”